Third Quarter Financial Results Fiscal Year 2006 (Ending March 2007)

January 26, 2007

SEIKO EPSON CORPORATION

Disclaimer



When reviewing this information please note that the information was created as of the date of the information, should be considered in the context of the circumstances prevailing at that time and is only correct as of that date. The information contains certain forward-looking statements that are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. Such risks and uncertainties include, but are not limited to, the competitive environment, market trends, general economic conditions, exchange rate fluctuations and our ability to continue to timely introduce new products and services.

This report is a simple translation of the Japanese version of third quarter financial results of FY2006 explanatory presentation prepared in Japanese. No reclassification nor rearrangement has been made.

Numerical values: Any portion of an amount less than the unit stated is disregarded. Percentages: Rounded off to one decimal place.



1. FY2006 3Q Financial Results

2. FY2006 Business Outlook

Status of Core Businesses



3rd Quarter Summary

Inkjet printers

Small- & midsized LCDs Continued emphasis on profitability; printer volume down on previous year; consumables volume up slightly

Revenue and profit down on sluggish orders and drop in competitiveness Key Strategies from 4th Quarter Onward

Pursue consumer segment and also focus on business and industrial segments

Efforts to dramatically improve profitability & respond to sudden changes in environment

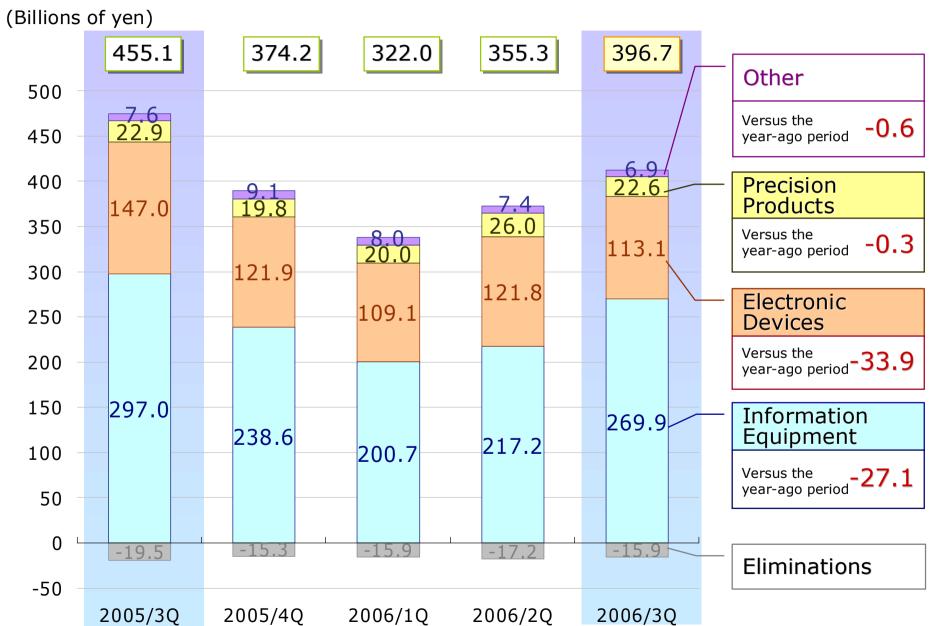
Third-Quarter Financial Highlights



		FY2005		FY2	006	Change	
(Billions of yen)		3Q actual	%	3Q actual	%	Amount	% change
Net sales		455.1	-	396.7	-	-58.4	-12.8%
Operating income		17.1	3.8%	25.3	6.4%	+8.2	+48.1%
Ordinary income		17.9	3.9%	24.1	6.1%	+6.2	+34.6%
Net income before income taxes		12.2	2.7%	23.8	6.0%	+11.6	+95.2%
Quarterly net income		9.0	2.0%	13.5	3.4%	+4.4	+48.8%
Exchange rate	USD	¥117.35		¥117.82			
	EUR	¥139.44		¥151.94			

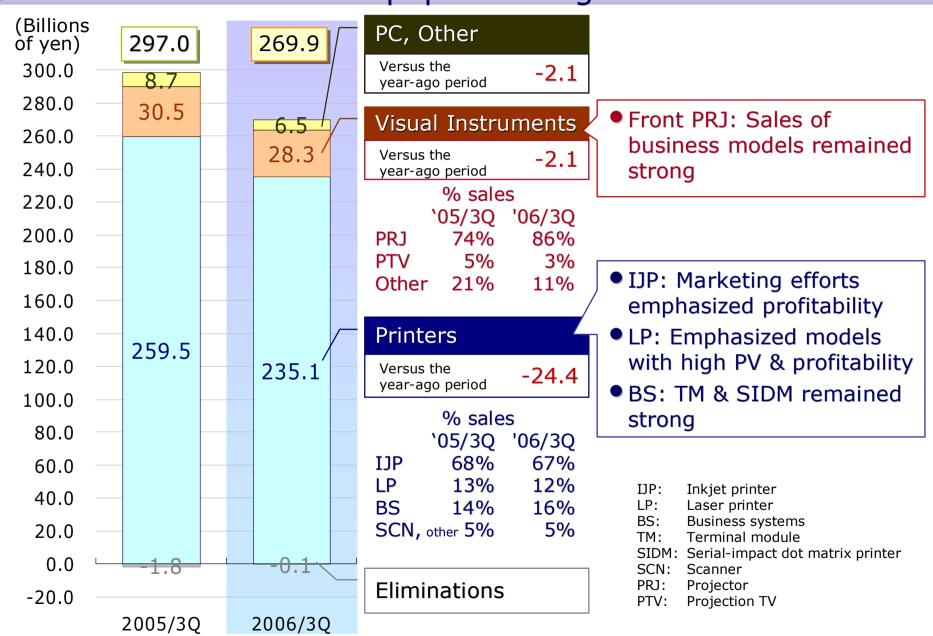
Quarterly Net Sales ▶By business segment





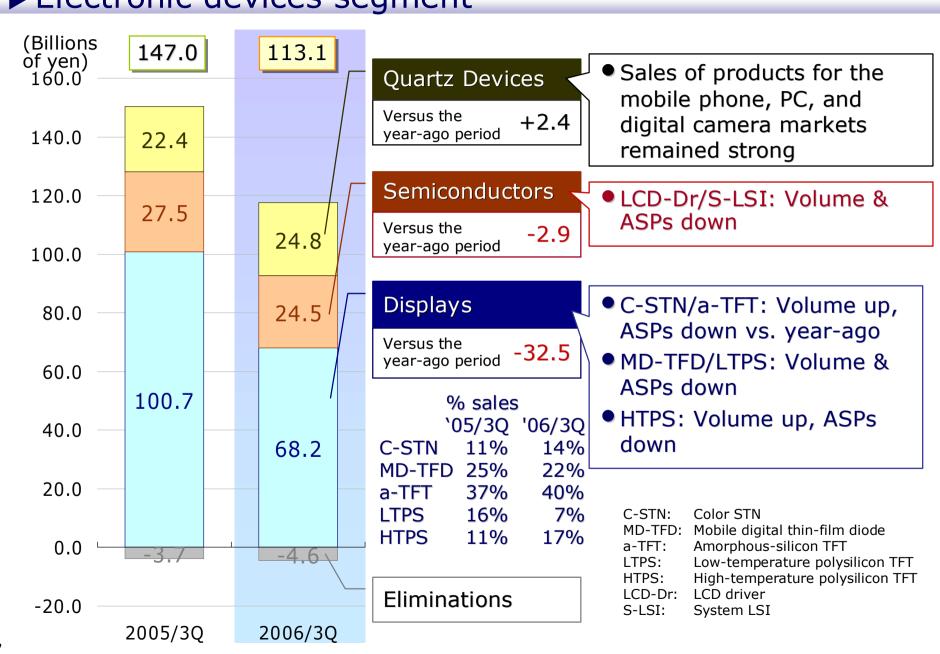
Quarterly Net Sales Comparison Information-related equipment segment





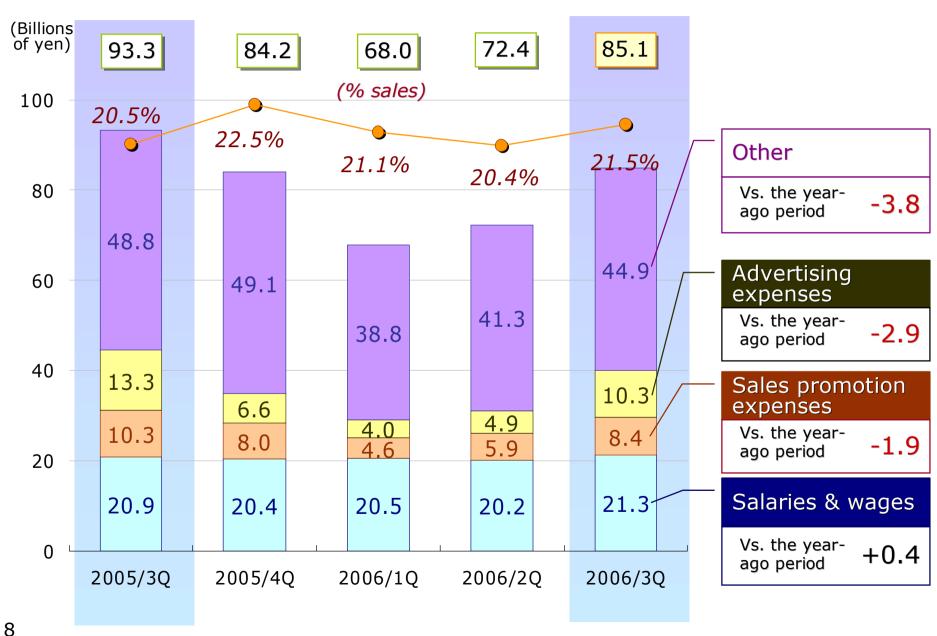
Quarterly Net Sales Comparison Electronic devices segment





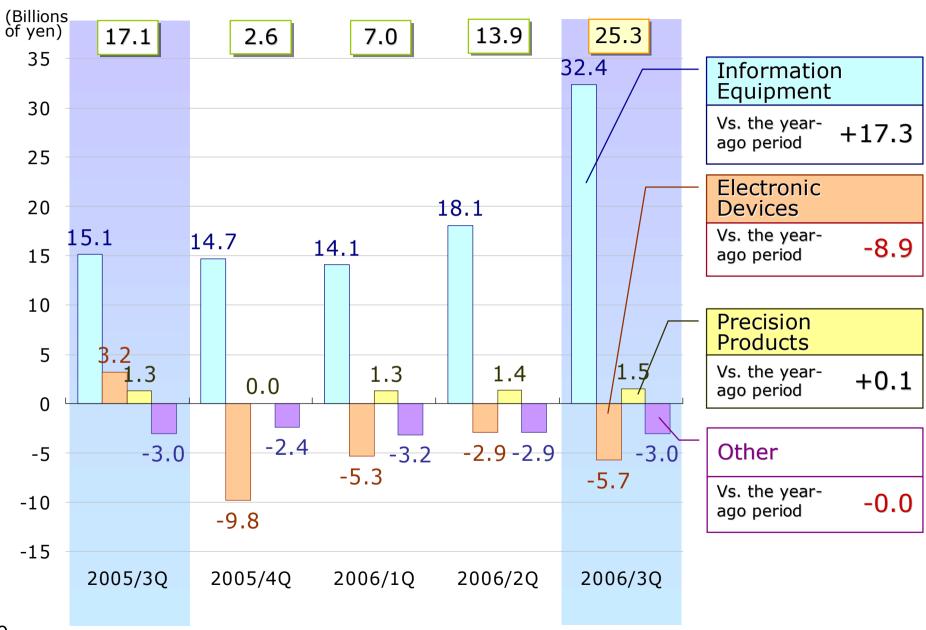
Quarterly Selling, General and Administrative Expenses





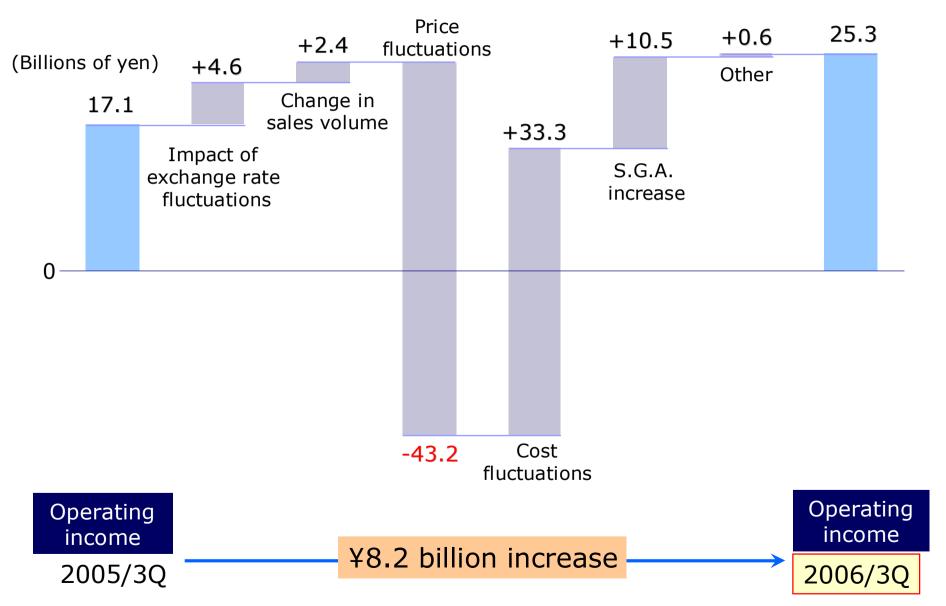
Quarterly Operating Income By business segment





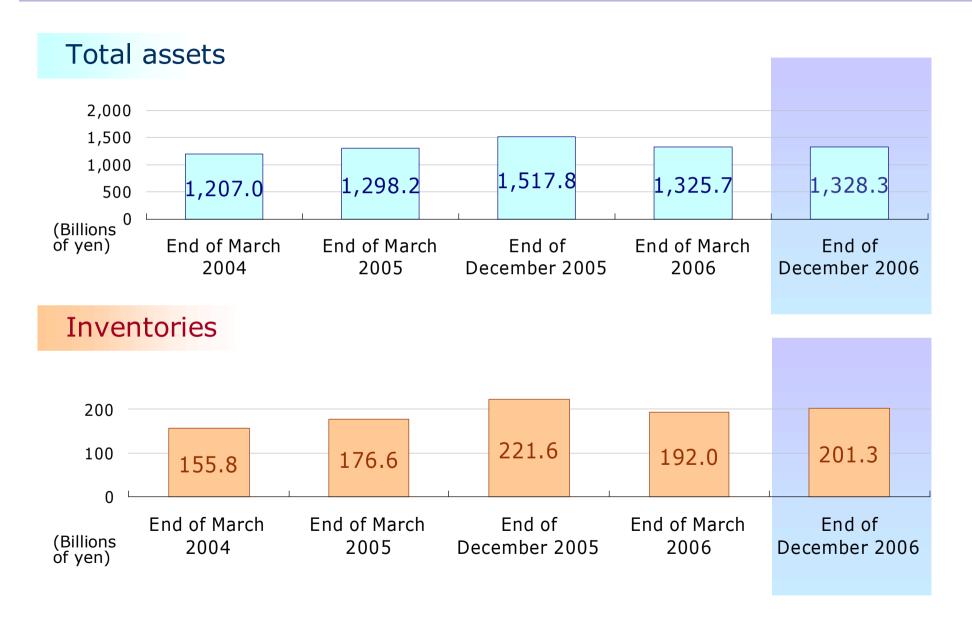
Operating Income Fluctuation Cause Analysis





Statistics of Balance Sheet Items

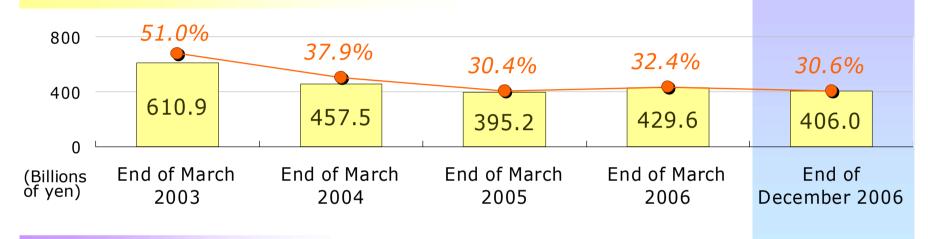




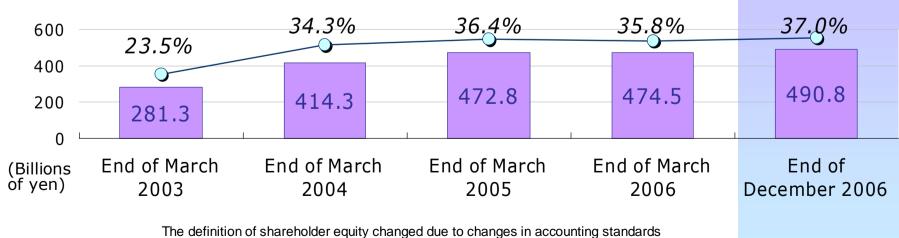
Statistics of Balance Sheet Items



Interest-bearing liabilities & ratio of interest-bearing liabilities



Shareholder's equity & equity ratio



End of December 2006: Shareholder equity = total net assets - minority interests in subsidiaries ¥491.6 billion using the old calculations



1. FY2006 3Q Financial Results

2. FY2006 Business Outlook

FY2006 Business Outlook

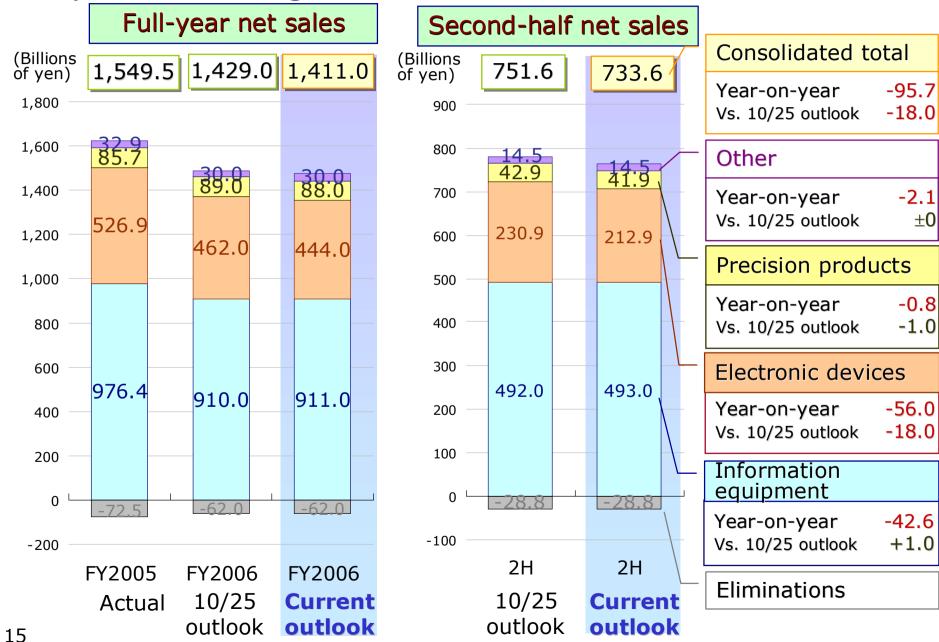


	FY200		05		006	06		Change (amount & %)	
(Billions of yen)		Actual	%	10/25 outlook	%	Current outlook	%	YoY	Vs. 10/25 outlook
Net Sales		1,549.5	-	1,429.0	-	1,411.0	-	-138.5 -8.9%	-18.0 -1.3%
Operating Income		25.7	1.7%	40.0	2.8%	40.0	2.8%	+14.2 +55.3%	-
Ordinary Income		27.9	1.8%	40.0	2.8%	40.0	2.8%	+12.0 +42.9%	- -
Net Income Before income taxes		-20.0	-1.3%	33.0	2.3%	33.0	2.3%	+53.0	- -
Net Income		-17.9	-1.2%	14.0	1.0%	14.0	1.0%	+31.9	-
EPS		-¥91.24		¥71.30		¥71.30			
Exchange rate	USD	¥113.31		¥114.00		¥116.00			
	EUR	¥137.86		¥146.00		¥148.00			

FY2006 Business Outlook (Net Sales)

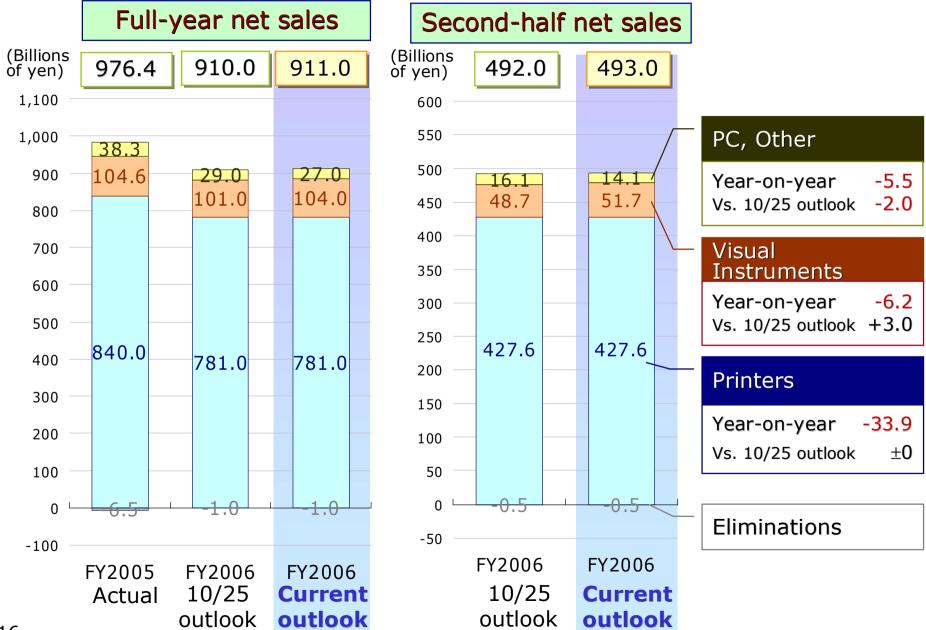


►By business segment



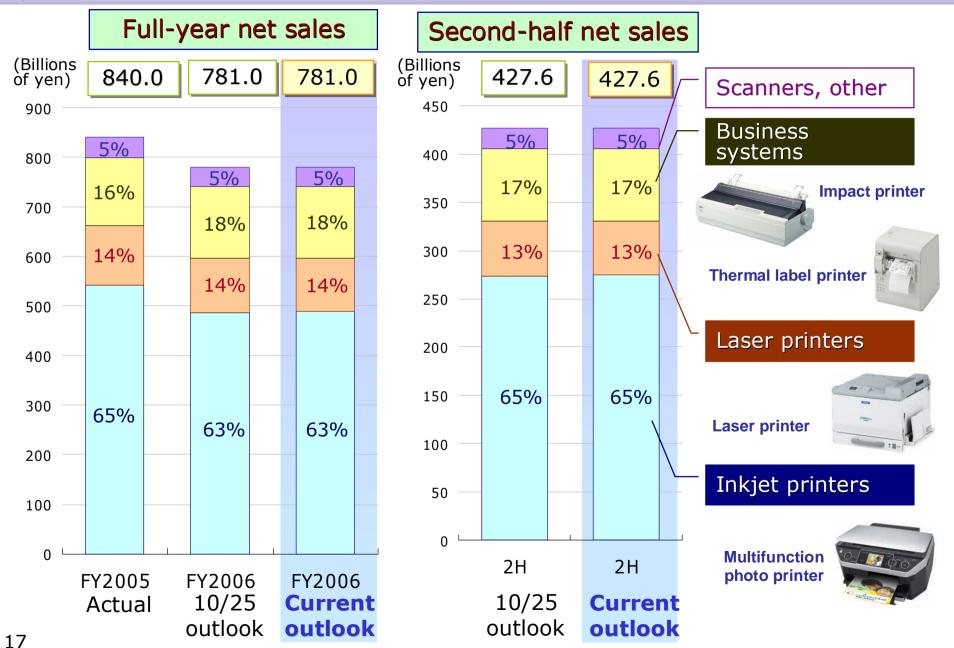
Net Sales Outlook by Business Information-related equipment segment





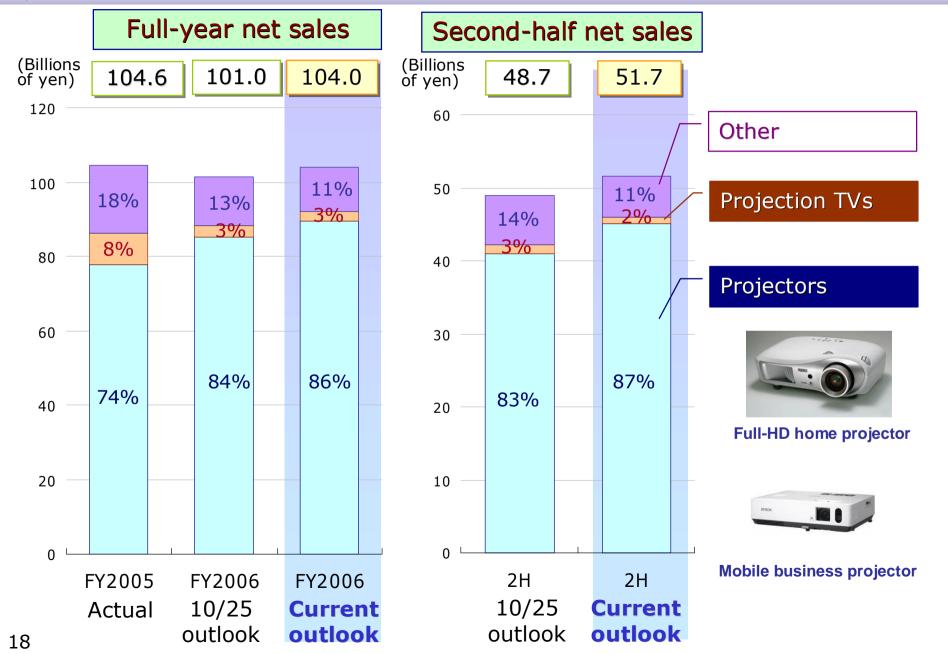


► Printer business



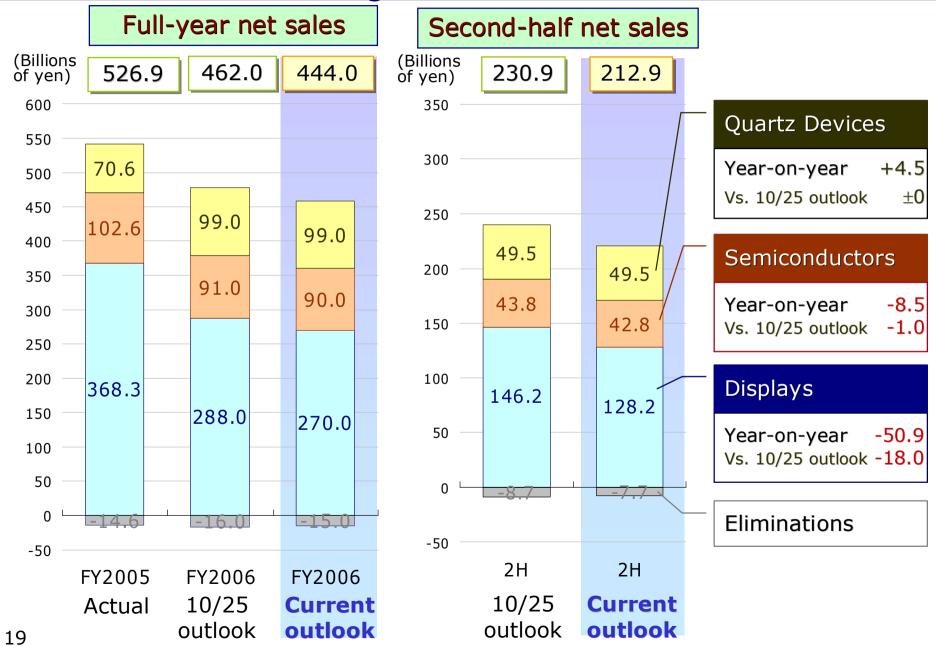


Visual instruments business



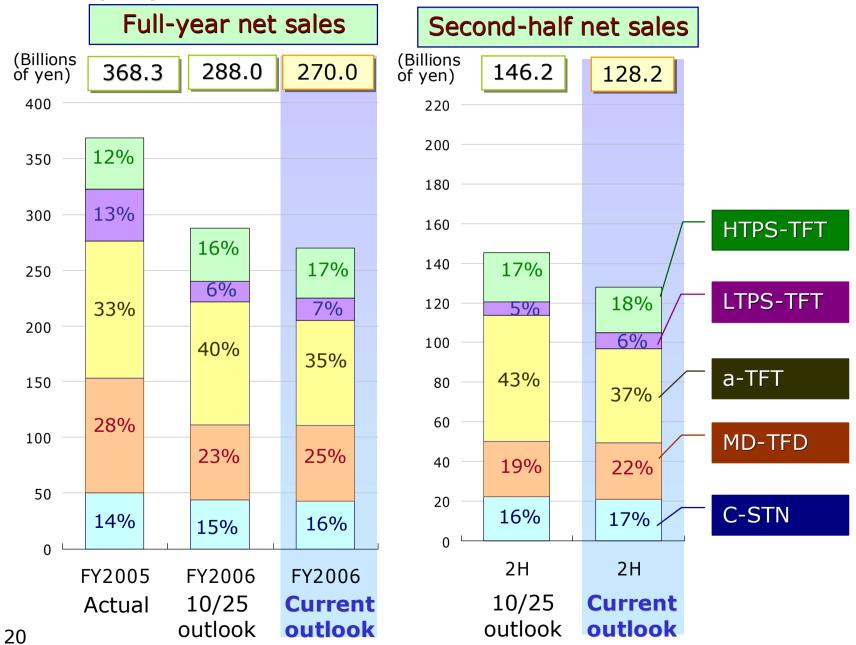


► Electronic device segment





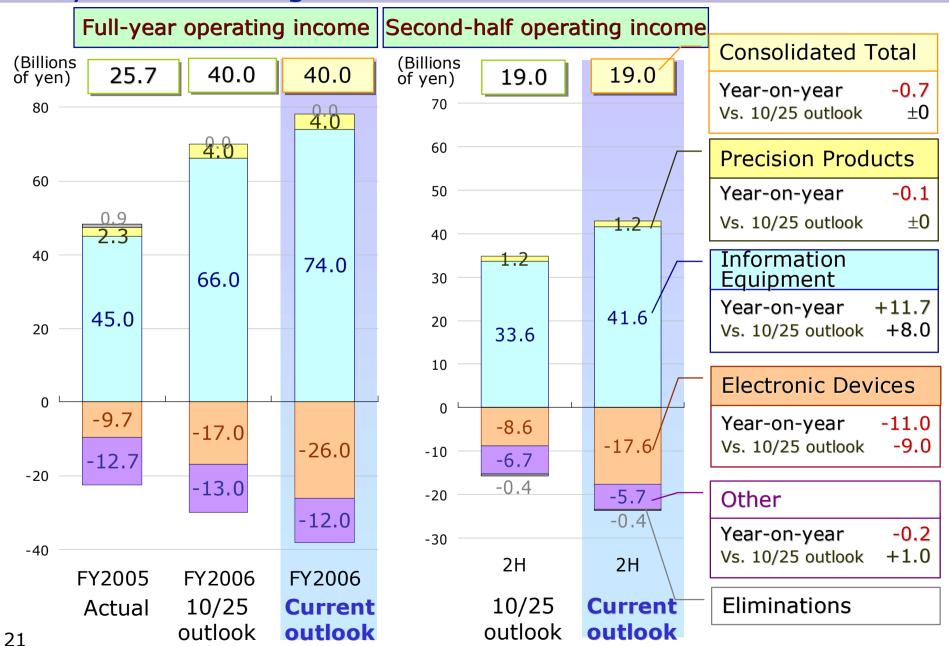
▶ Display business



FY2006 Business Outlook (Operating Income)



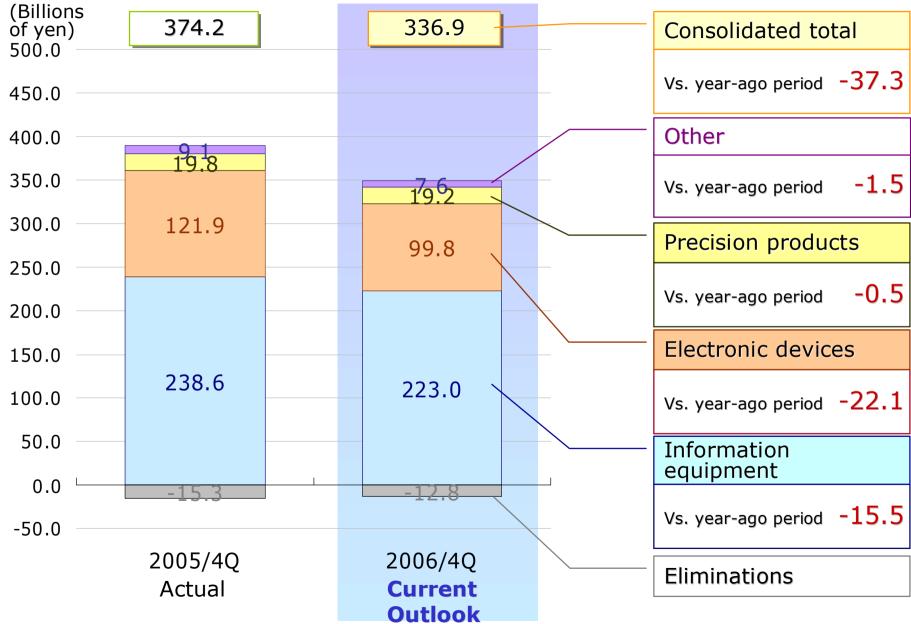
▶By business segment



Fourth-Quarter Net Sales Comparison

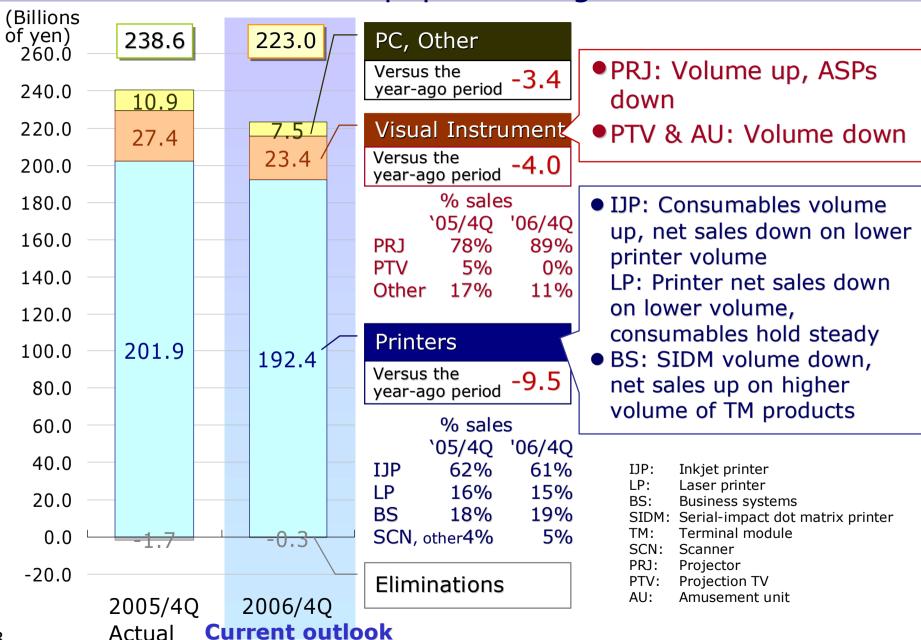


▶By business segment



Fourth-Quarter Net Sales Comparison Information-related equipment segment

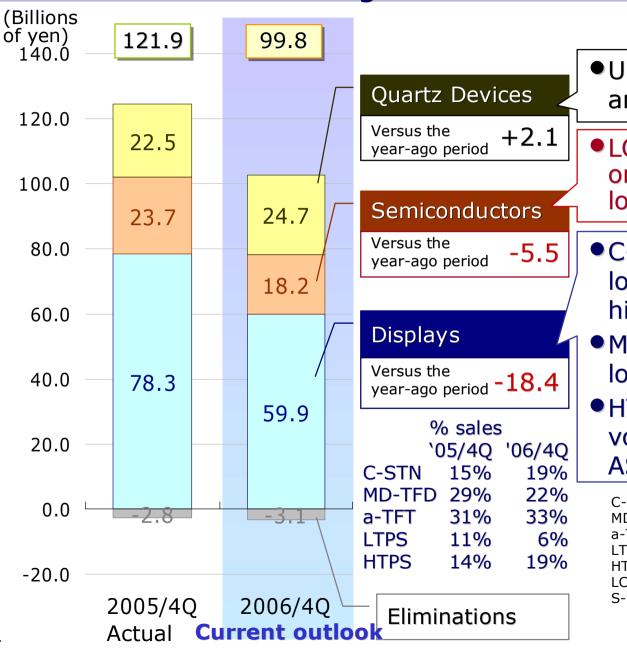




Fourth-Quarter Net Sales Comparison







- Up on higher volume and sustained strength
- LCD-Dr & S-LSI: Down on lower volume and lower ASP
- C-STN/a-TFT: Down on lower ASPs, despite higher volume
- MD-TFD/LTPS: Down on lower volume & ASP
- HTPS: Up on higher volume despite lower ASP

C-STN: Color STN

MD-TFD: Mobile digital thin-film diode

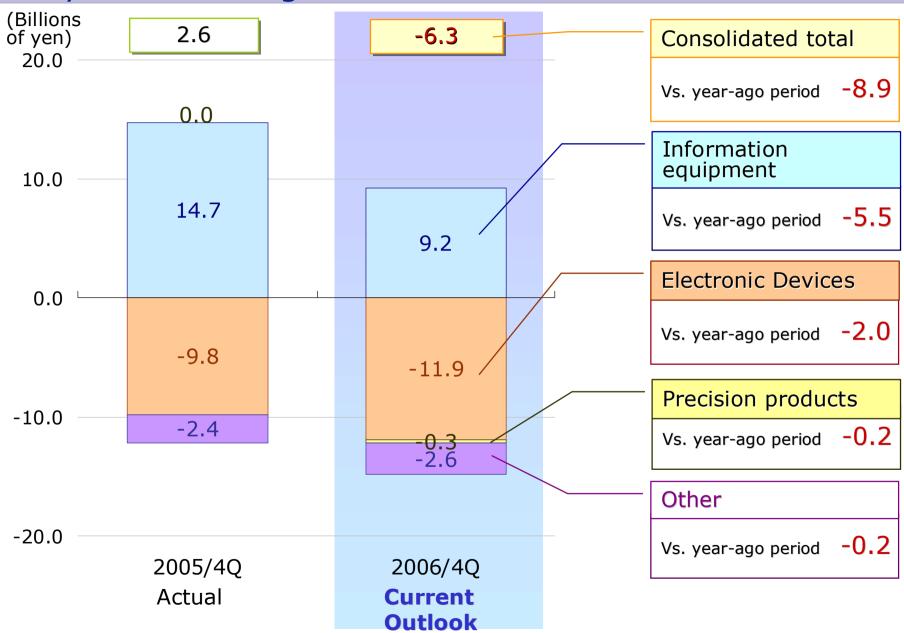
a-TFT: Amorphous-silicon TFT

LTPS: Low-temperature polysilicon TFT HTPS: High-temperature polysilicon TFT

LCD-Dr: LCD driver S-LSI: System LSI

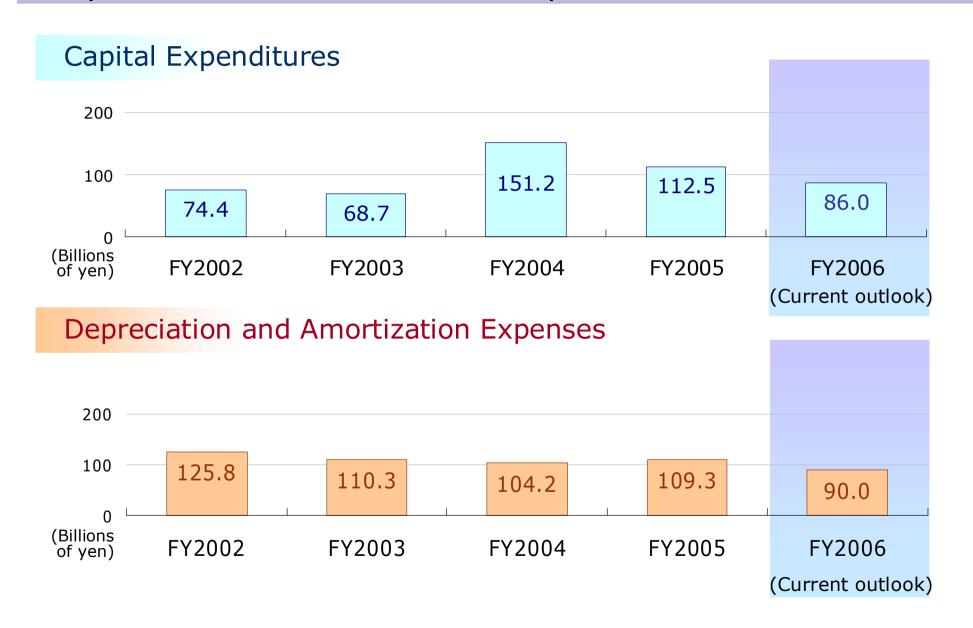
Fourth-Quarter Operating Income Comparison By business segment





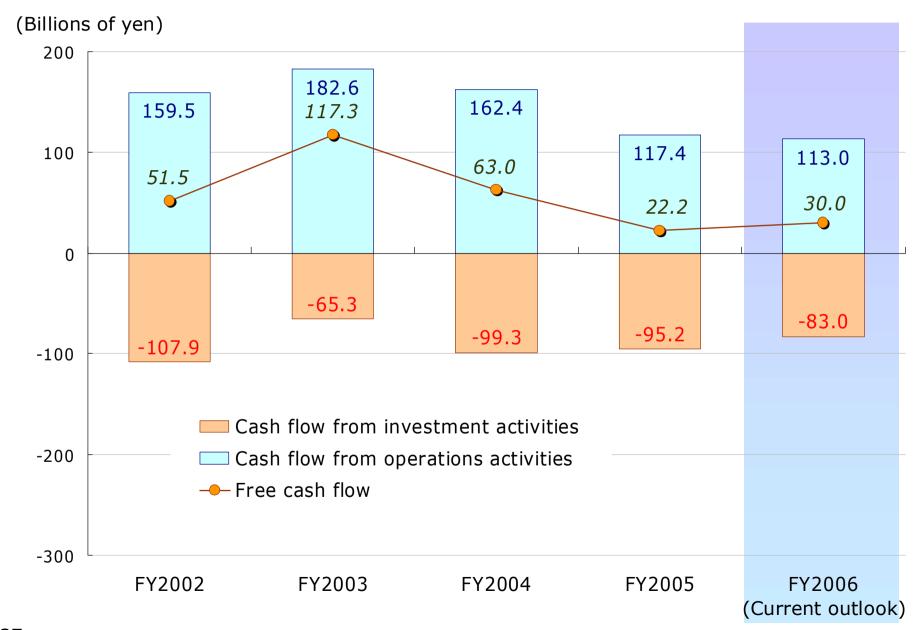
Outlook for Capital Expenditure and Depreciation & Amortization Expenses





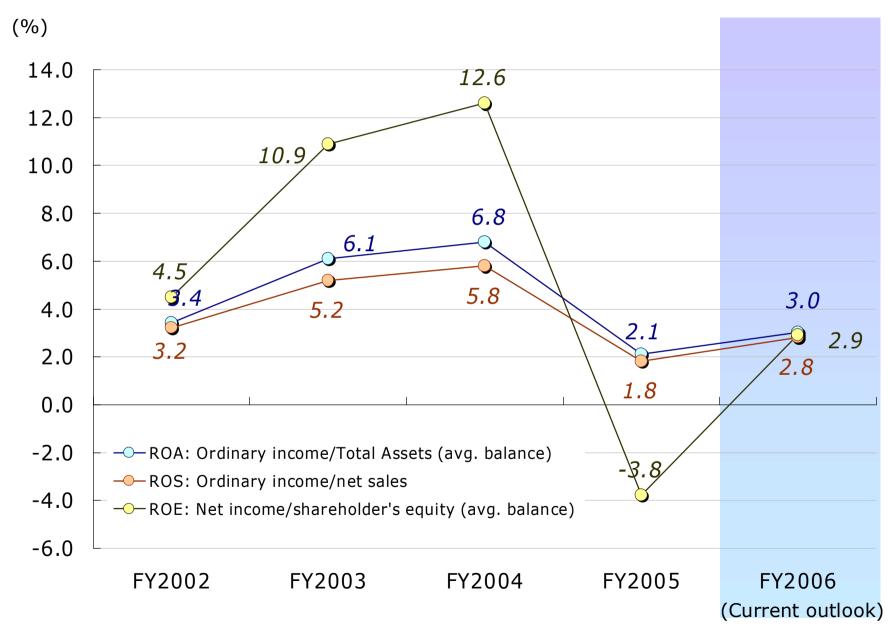
Free Cash Flow Outlook





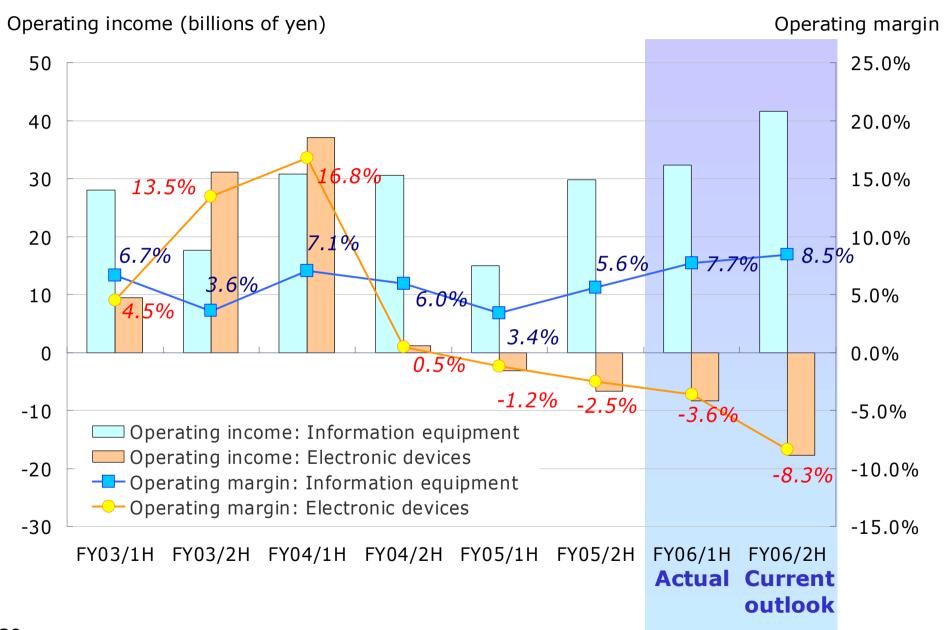
Main Management Indicators





Operating Income Trend and Outlook





Reform Plan for Improving Earnings Potential





Epson Group Mid-Range Business Policies

1 Redefine & reinforce the business and product portfolio

Further strengthen and expand the inkjet product portfolio

2 Reorganize the electronic device businesses

Accelerate reorganization of the display business (End joint venture → wholly-owned subsidiary)

3 Streamline costs

Promote thorough design-to-cost and cost stream lining

4 Reform the governance system

Introduce a corporate executive officer system to clarify corporate execution decisions and supervision, reduce the number of directors, reduce director terms to one year and increase importance of annual performance evaluations

5 Reform the corporate culture

We will all go back to the spirit of "Creativity and challenge," "S&A," and "One Epson" to radically boost earnings potential and ensure solid future growth.

arnings Potential **Progress** Plan for

