Full-Year Financial Results Fiscal Year 2005 (Ending March 2006)

April 25, 2006

SEIKO EPSON CORPORATION

Disclaimer



When reviewing this information please note that the information was created as of the date of the information, should be considered in the context of the circumstances prevailing at that time and is only correct as of that date. The information contains certain forward-looking statements that are subject to known and unknown risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. Such risks and uncertainties include, but are not limited to, the competitive environment, market trends, general economic conditions, exchange rate fluctuations and our ability to continue to timely introduce new products and services.

This report is a simple translation of the Japanese version of full year financial results of FY2005 explanatory presentation prepared in Japanese. No reclassification nor rearrangement has been made.

Numerical values: Any portion of an amount less than the unit stated is disregarded. Percentages: Rounded off to one decimal place.



1. Overview

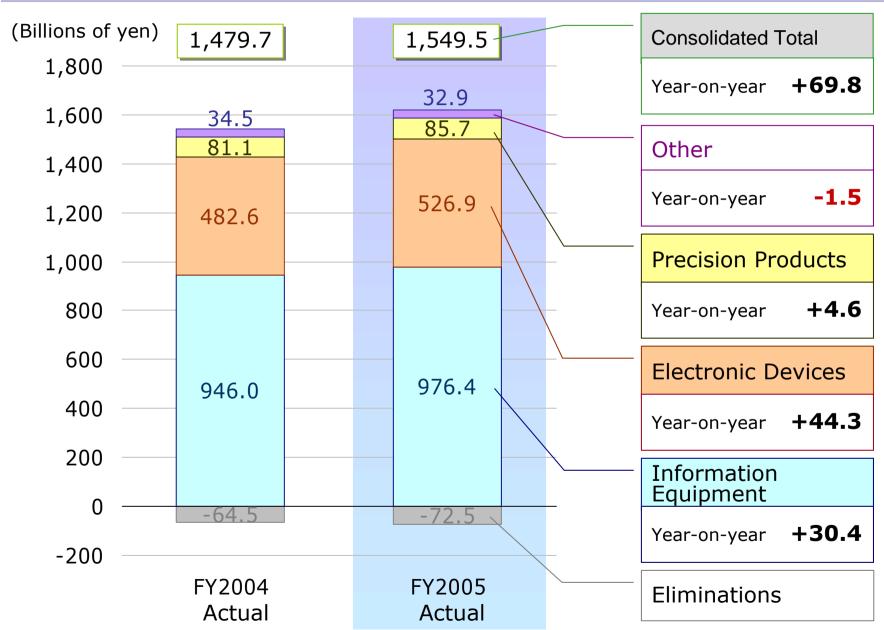
President Seiji Hanaoka

2. Detailed Explanation

Managing Director Kenji Kubota

Net Sales (Full Year) ▶by business segment

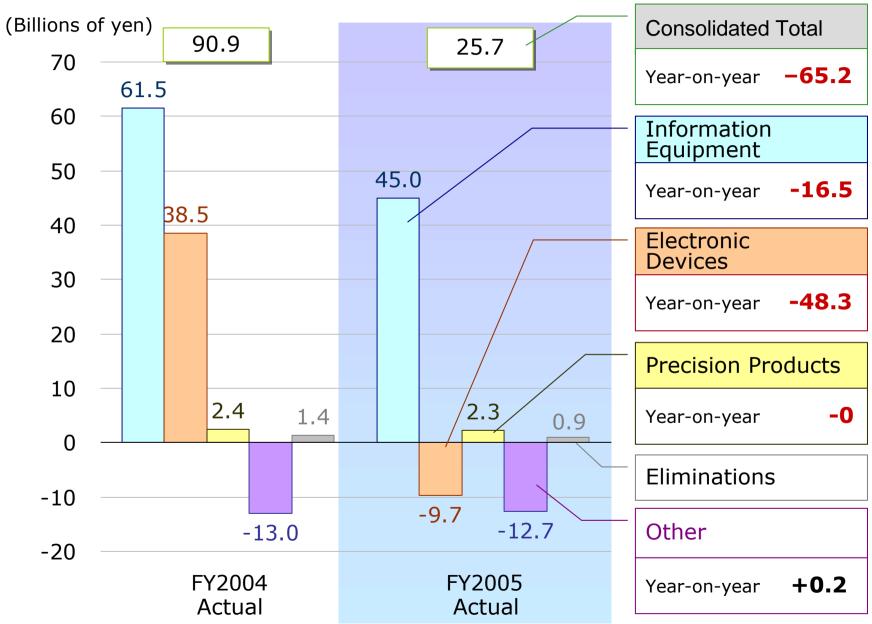




Operating Income (Full Year)

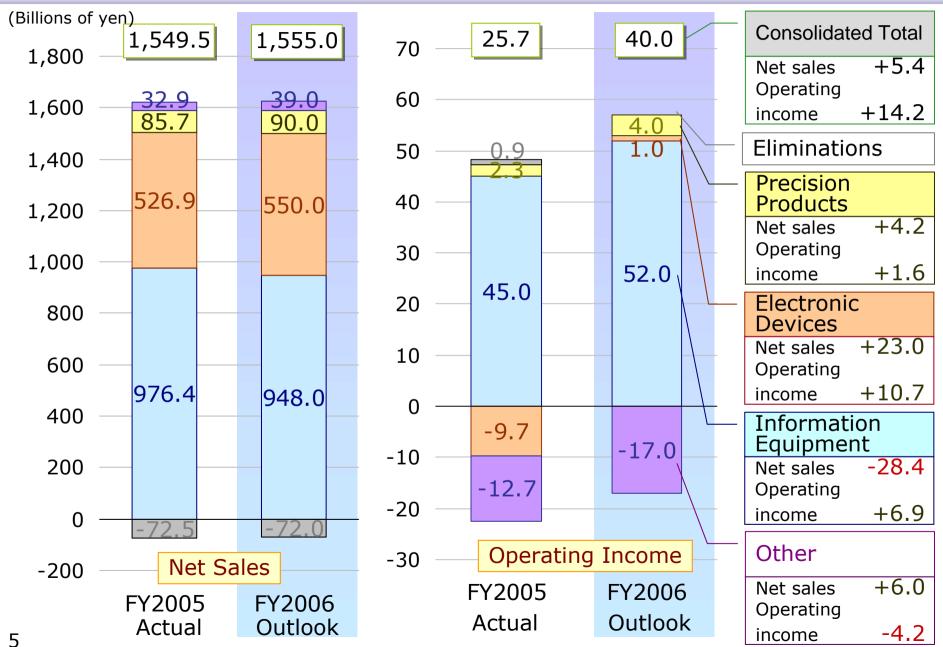






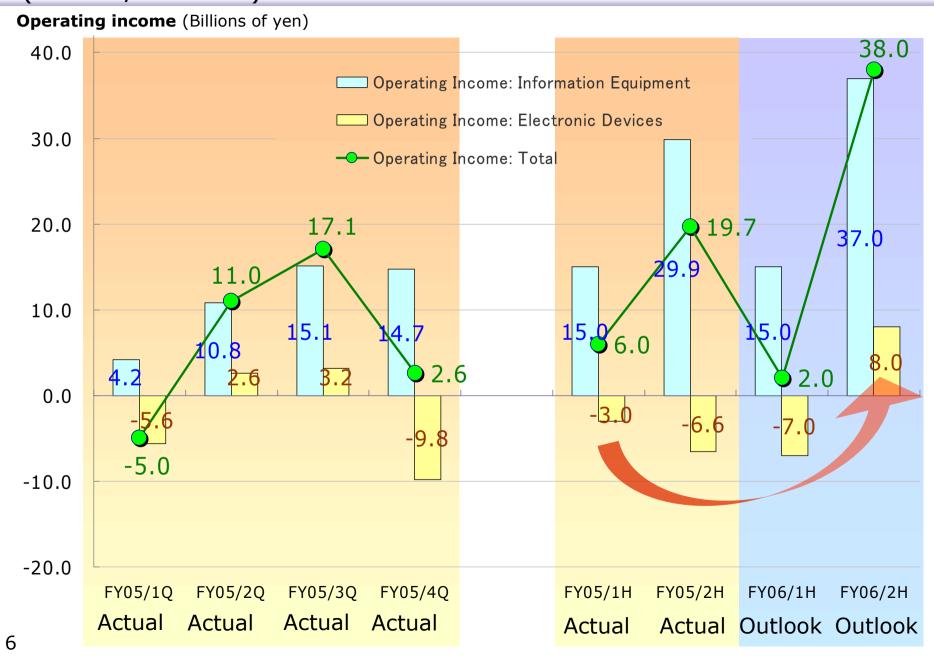
FY2006 Business Outlook by business segment





FY2006 Business Outlook Highlights (Actual / Outlook)





Achieving the FY2006 Business Outlook



Mid-Range Business Plan: Creativity and Challenge 1000

Reform the management structure and drive innovations in management

Reach ordinary income of ¥100 billion or more in FY08

Achieve the FY2006 plan

Epson Group Mid-Range Business Policies

5 Reform the corporate culture

Reform the executive remuneration system

Change the mindset of all employees



1. Overview

President Seiji Hanaoka

2. Detailed Explanation

Managing Director Kenji Kubota



1) FY2005 Full-Year Financial Results

2) FY2006 Business Outlook

Financial Highlights (Full Year)

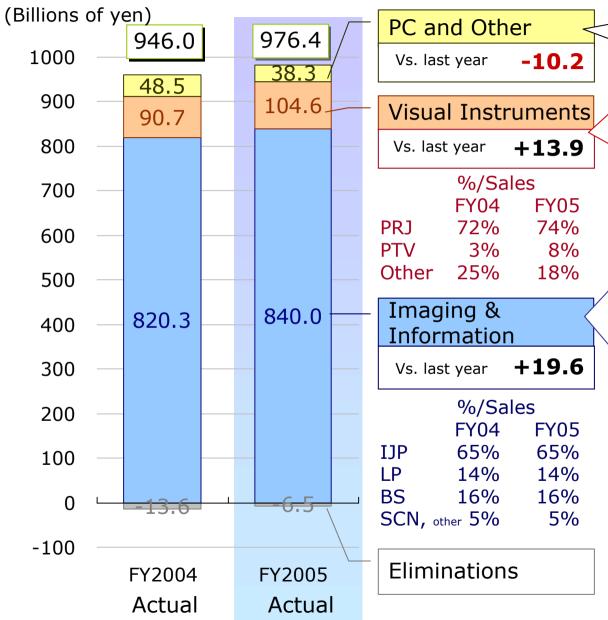


| | | FY20 | 04 | FY2005 | | | | Change (amount, %) | |
|----|--------------------------------------|---------|------|-----------------|-------|---------|-------|-----------------------|----------------------------|
| (B | illions of yen) | Actual | % | 3/16 Outlook | % | Actual | % | YoY | Vs. previous outlook |
| | Net sales | 1,479.7 | - | 1,553.0 | - | 1,549.5 | - | +69.8 +4.7% | -3.4 -0.2% |
| | Operating income | 90.9 | 6.1% | 24.0 | 1.5% | 25.7 | 1.7% | -65.2 -71.7% | +1.7 +7.3% |
| | Ordinary income | 85.3 | 5.8% | 26.0 | 1.7% | 27.9 | 1.8% | -57.3 -67.2% | +1.9 +7.6% |
| | Net income before income taxes | 73.6 | 5.0% | -22.0 | -1.4% | -20.0 | -1.3% | -93.6 — | +1.9 |
| | Net income | 55.6 | 3.8% | -23.0 | -1.5% | -17.9 | -1.2% | -73.6 — | +5.0 — |
| | EPS | ¥283.60 | | -¥117.13 | | -¥91.24 | | | |
| | USD Exchange rate | ¥107.55 | | ¥113.00 | | ¥113.31 | | | |
| | ange EUR | ¥135.19 | | ¥137.00 | | ¥137.86 | | | |

Net Sales Comparison (Full Year)



► Information-related equipment



- PC: Down on lower volume
- PRJ: Up on higher volume in business & home projectors
- PTV: Up on higher volume
- IJP: Up on higher MFP & consumables volume, despite fall in SFP volume
- LP: Strong consumables growth
- SCN: Down on lower volume

IJP: Inkjet printer

SFP: Single-function printer

MFP: Multifunction printer (all-in-one)

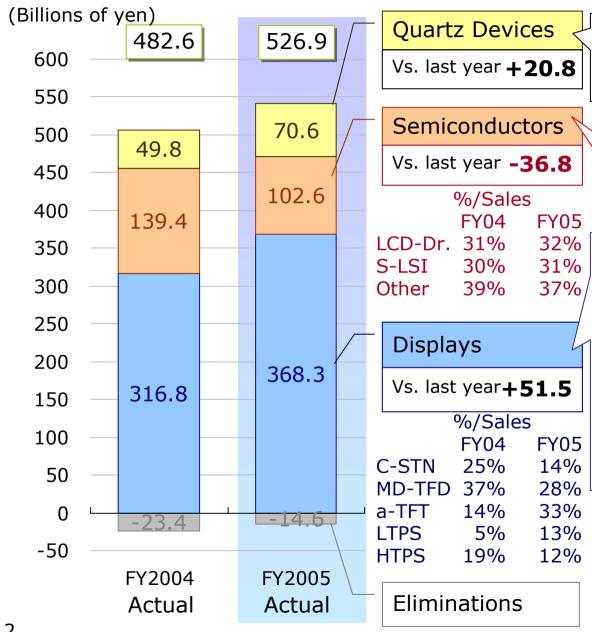
LP: Laser printer BS: Business systems

SCN: Scanner
PRJ: Projector
PTV: Projection TV

Net Sales Comparison (Full Year)



► Electronic device



- Up on higher volume & the effect of the business merger
- LCD-Dr & S-LSI: Down on lower volume and lower average selling prices
- C-STN: Down on lower volume & lower ASPs
- MD-TFD: Down on lower ASPs, despite higher volume
- a-TFT/LTPS: Up on higher volume, despite lower ASPs
- HTPS: Down on lower volume and lower ASPs

C-STN: Color STN

MD-TFD: Mobile digital thin-film diode

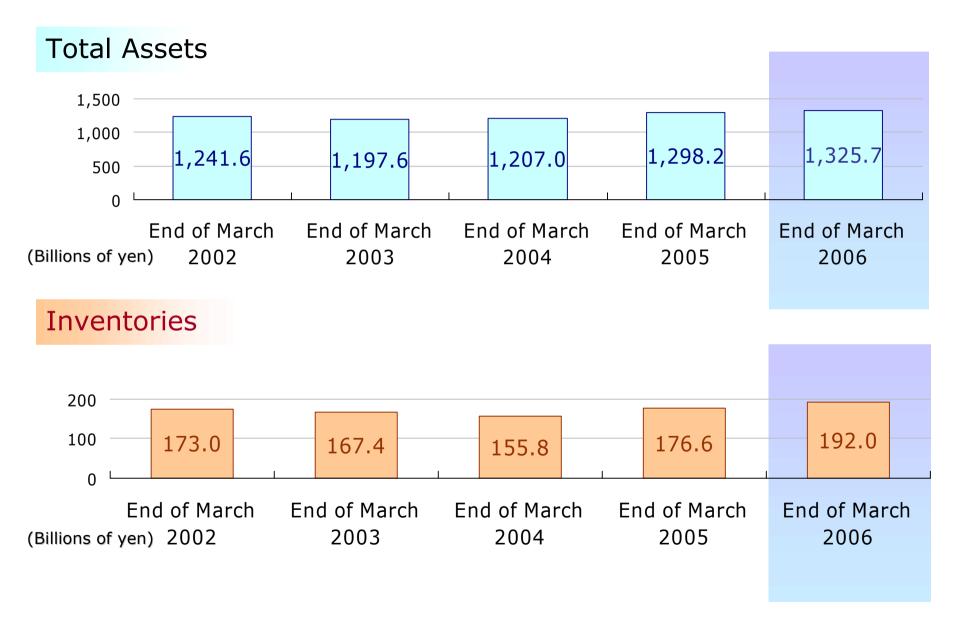
a-TFT: Amorphous-silicon TFT

LTPS: Low-temperature polysilicon TFT HTPS: High-temperature polysilicon TFT

LCD-Dr: LCD driver S-LSI: System LSI

Statistics of Balance Sheet Items

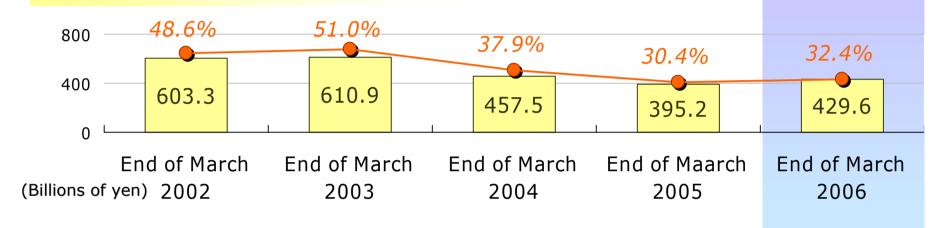




Statistics of Balance Sheet Items







Shareholder's equity & equity ratio



Fourth Quarter Financial Highlights



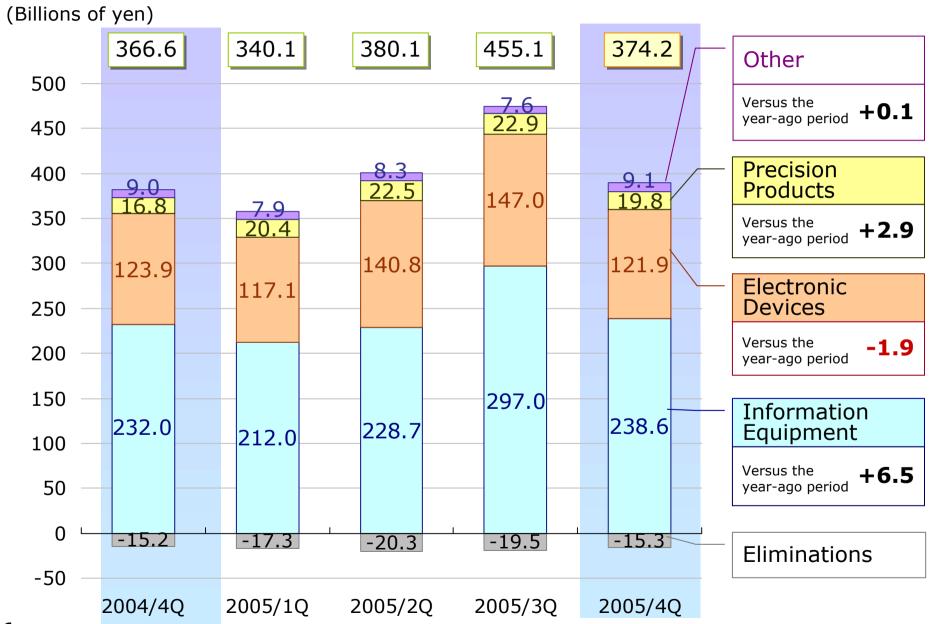
► Versus the year-ago period

| | FY2004 | | FY2 | 005 | Change | |
|--------------------------------|-----------|---------|-----------|---------|--------|----------|
| (Billions of yen) | 4Q Actual | %/Sales | 4Q Actual | %/Sales | Amount | % Change |
| Net Sales | 366.6 | - | 374.2 | - | +7.6 | + 2.1% |
| Operating Income | -5.8 | -1.6% | 2.6 | 0.7% | + 8.5 | _ |
| Ordinary Income | -6.2 | -1.7% | 1.1 | 0.3% | + 7.4 | _ |
| Net Income Before income taxes | -12.1 | -3.3% | -39.9 | -10.7% | -27.8 | _ |
| Net Income | -4.2 | -1.2% | -25.8 | -6.9% | -21.5 | _ |

| Exchange rate | USD | ¥104.51 | ¥116.94 | |
|------------------|-----|---------|---------|--|
| ange te | EUR | ¥136.94 | ¥140.70 | |

Quarterly Net Sales >By business segment

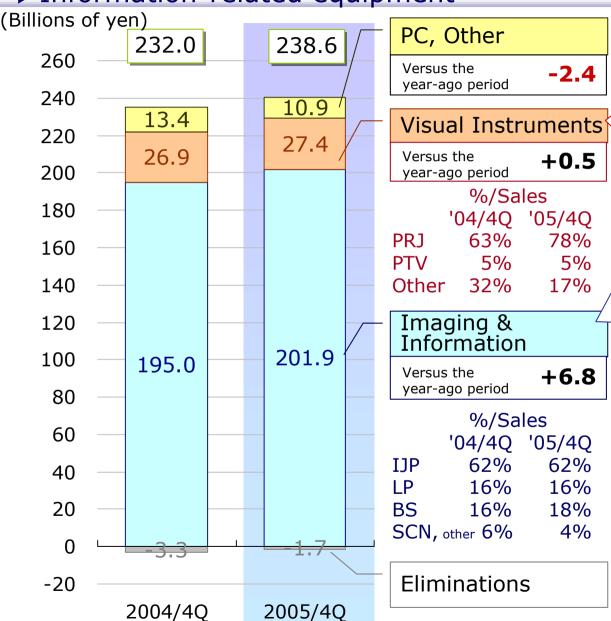




Quarterly Net Sales Comparison



► Information-related equipment



- Front PRJ: Increased shipments of business
 home models
- AU: Shipments decline
- IJP: SFP volume down; MFP & consumables volume up
- LP: Strong consumables growth
- BS: Sustained strength in SIDM & TM products

IJP: Inkjet printer

SFP: Single function printer MFP: Multifunction printer

LP: Laser printer
BS: Business system

SIDM: Serial impact dot matrix printer

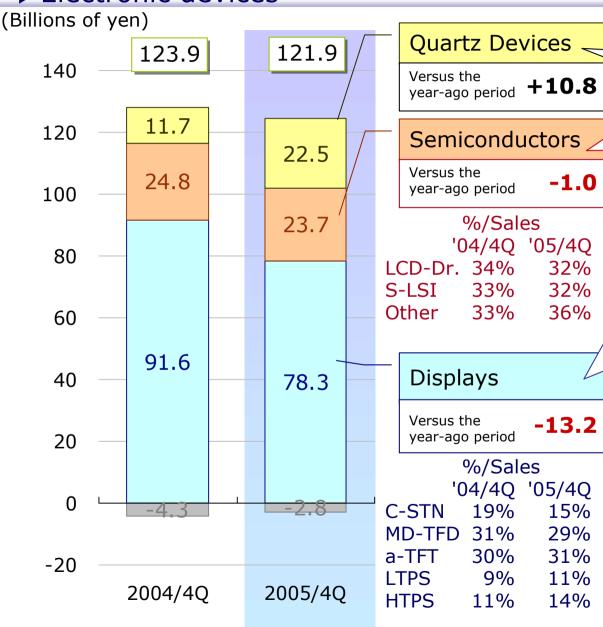
TM: Terminal module

SCN: Scanner
PRJ: Projector
PTV: Projection TV
AU: Amusement unit

Quarterly Net Sales Comparison



► Electronic devices



- Up on higher volume& business merger
- LCD-Dr: Down on lower volume
- S-LSI: Down on lower volume
- C-STN/MD-TFD/a-TFT: Down on lower ASPs, despite higher volume
- LTPS: Up on higher volume
- HTPS: Up on higher volume

M-STN: Monochrome STN

C-STN: Color STN

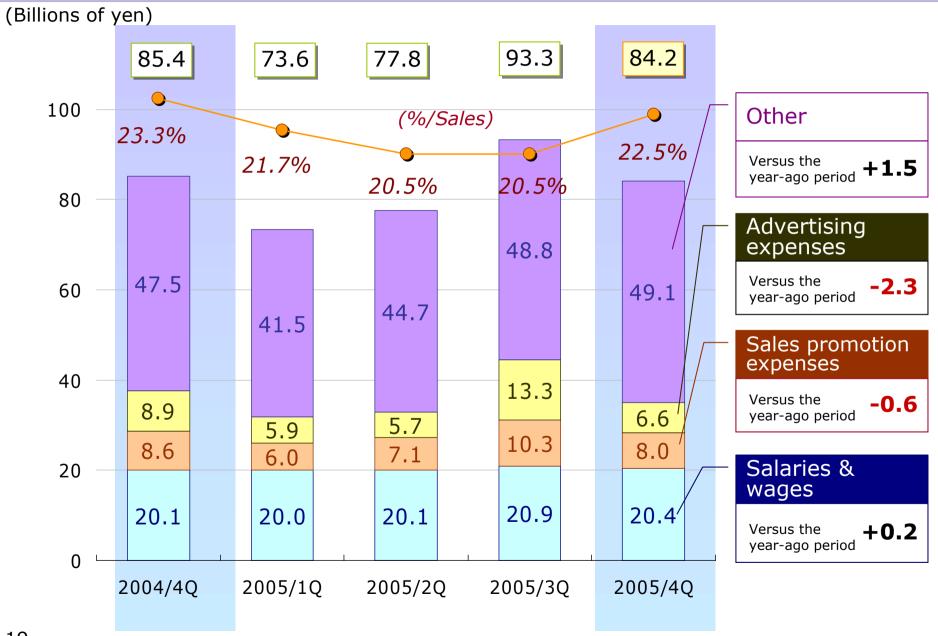
MD-TFD: Digital thin-film diode a-TFT: Amorphous-silicon TFT

LTPS: Low-temperature polysilicon TFT HTPS: High-temperature polysilicon TFT

LCD-Dr: LCD driver S-LSI: System LSI

Quarterly Selling, General and Administrative Expenses

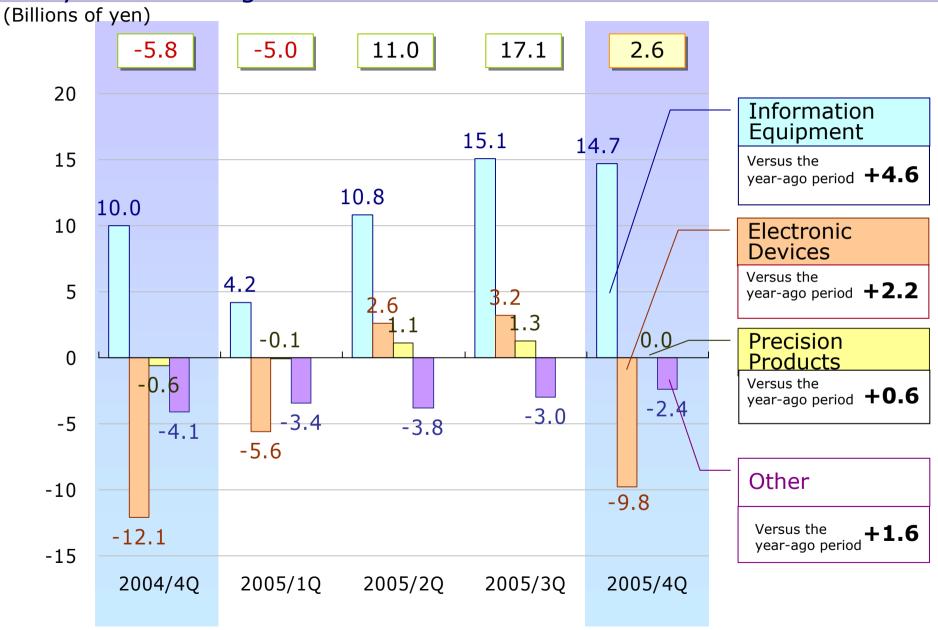




Quarterly Operating Income



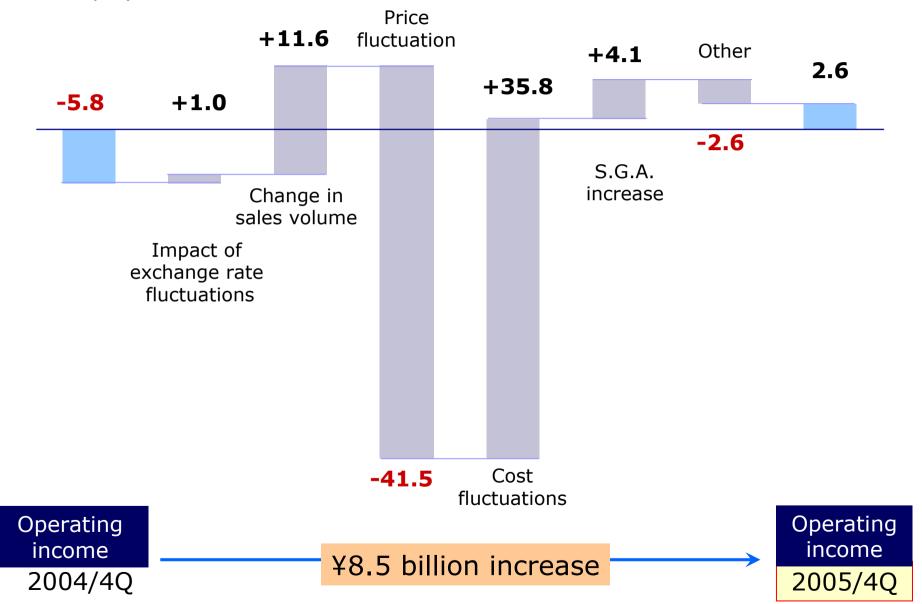
▶By business segment



Operating Income Fluctuation Cause Analysis



(Billions of yen)





1) FY2005 Full-Year Financial Results

2) FY2006 Business Outlook

FY 2006 Business Outlook

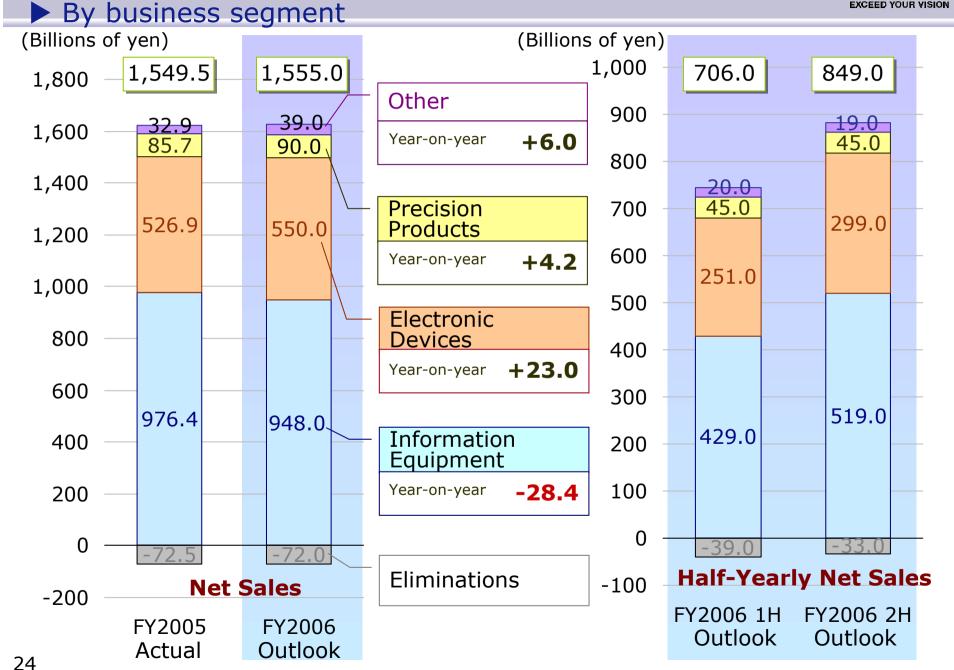


►Year-on-year comparison

| | FY | | 005 | FY2006 | | Change | |
|------------------|---------------------|---------|---------|---------|---------|--------|----------|
| (Billion | ns of yen) | Actual | %/Sales | Outlook | %/Sales | Amount | % Change |
| Net S | ales | 1,549.5 | - | 1,555.0 | - | +5.4 | +0.4% |
| Opera Incon | ne | 25.7 | 1.7% | 40.0 | 2.6% | +14.2 | +55.3% |
| Ordin Incon | _ | 27.9 | 1.8% | 40.0 | 2.6% | +12.0 | +42.9% |
| | ncome come taxes | -20.0 | -1.3% | 33.0 | 2.1% | +53.0 | _ |
| Net I | ncome | -17.9 | -1.2% | 14.0 | 0.9% | +31.9 | |
| EPS | | -¥91.24 | | ¥71.30 | | | |
| Exch | USD | ¥113.31 | | ¥112.00 | | | |
| Exchange rate | EUR | ¥137.86 | | ¥135.00 | | | |

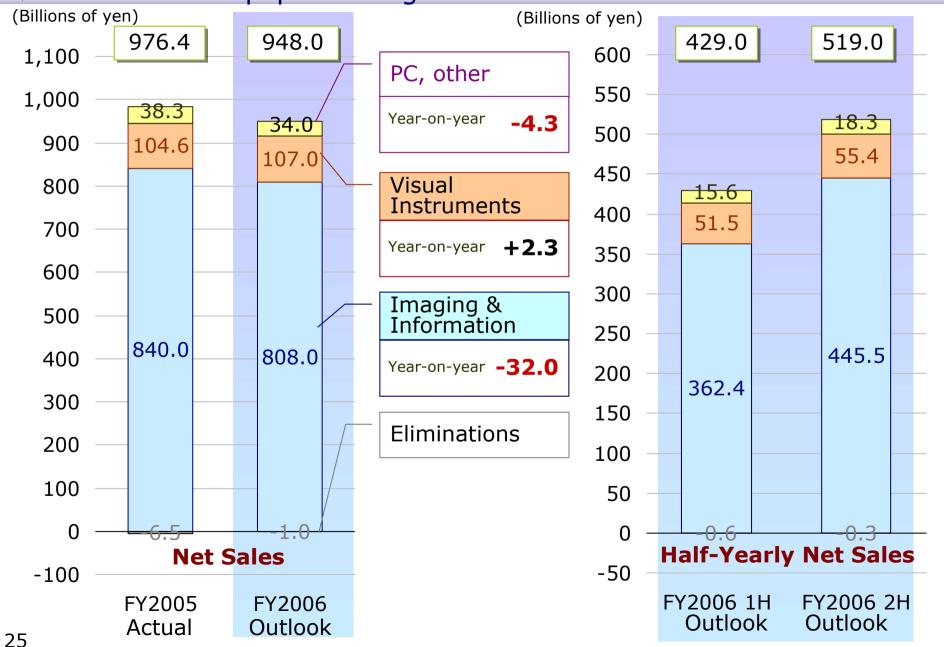
FY 2006 Business Outlook (Net Sales)



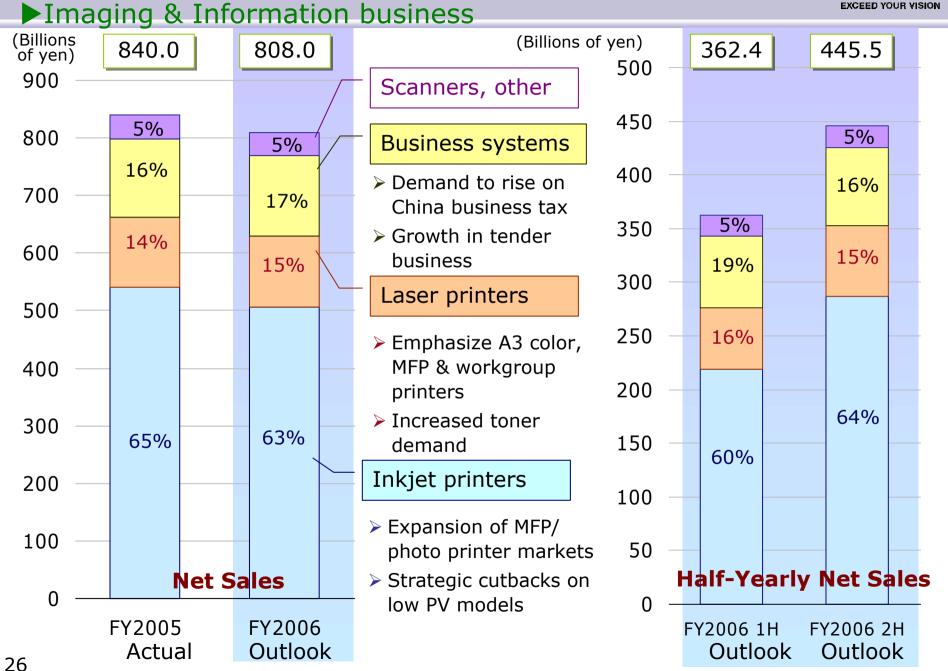




► Information equipment segment

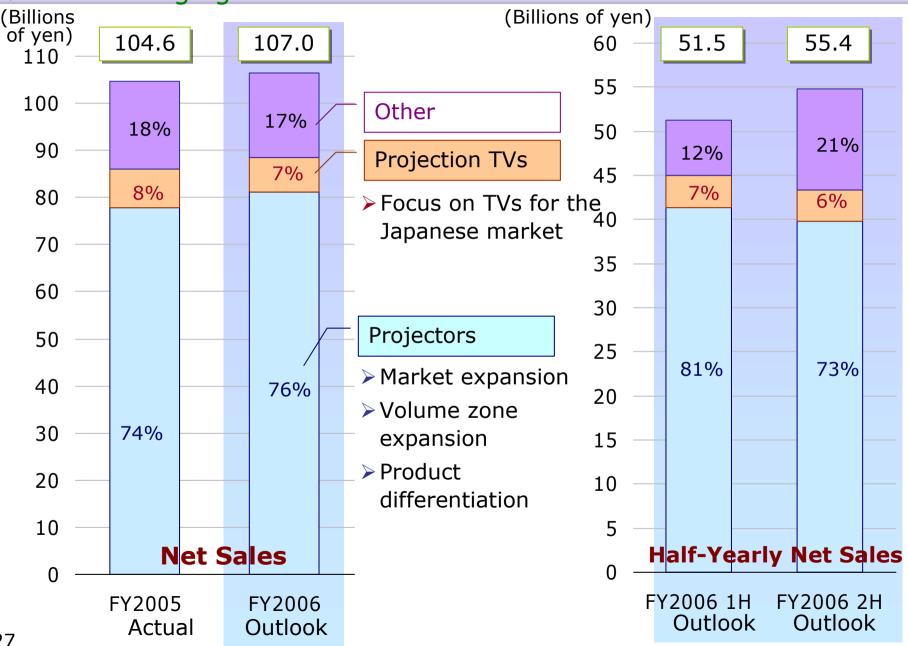






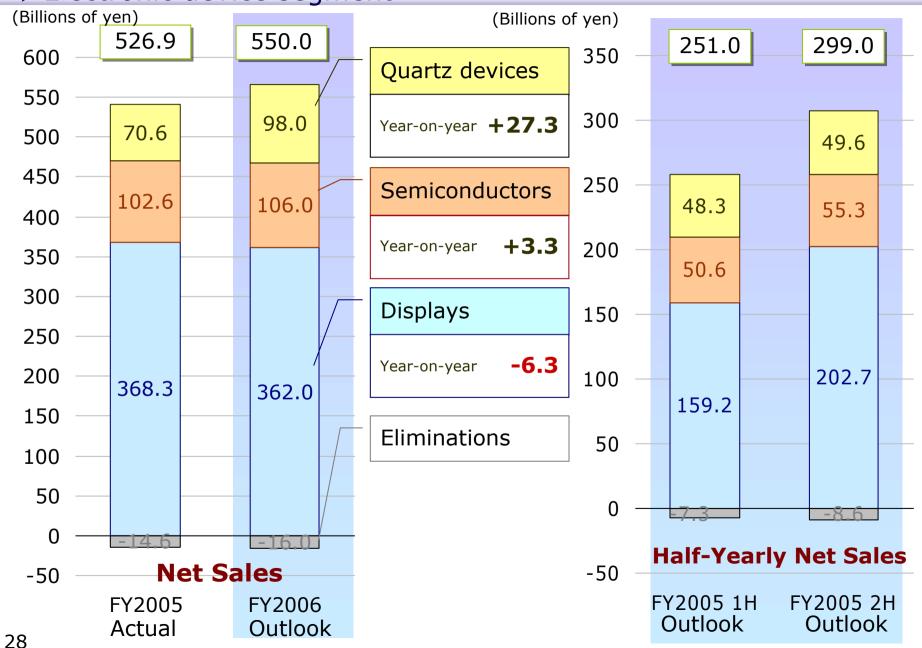


► Visual Imaging business



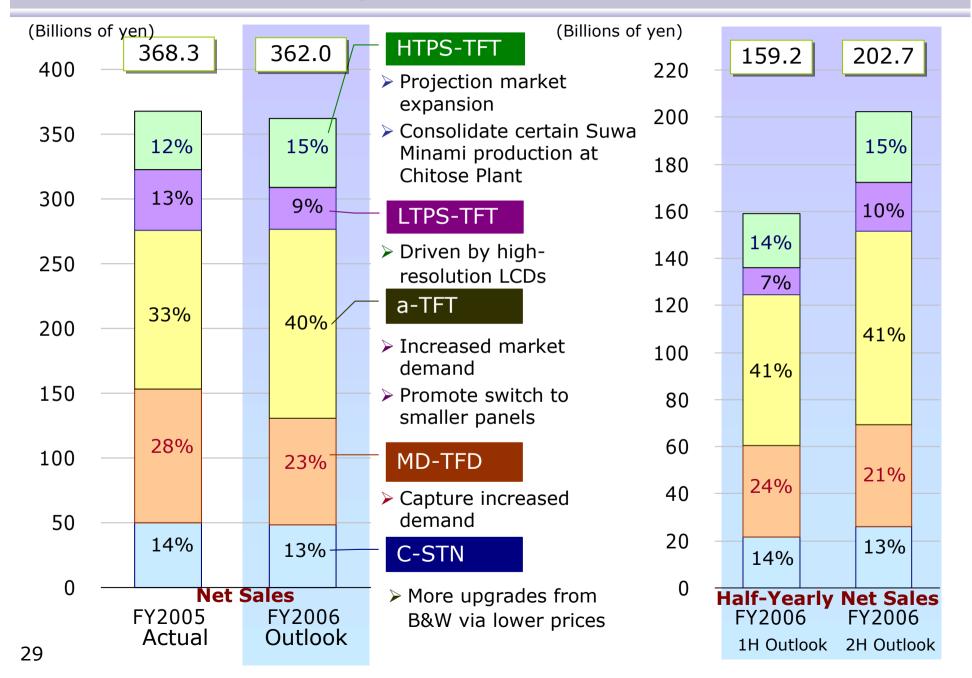


► Electronic device segment



Net Sales Outlook by Business Display business

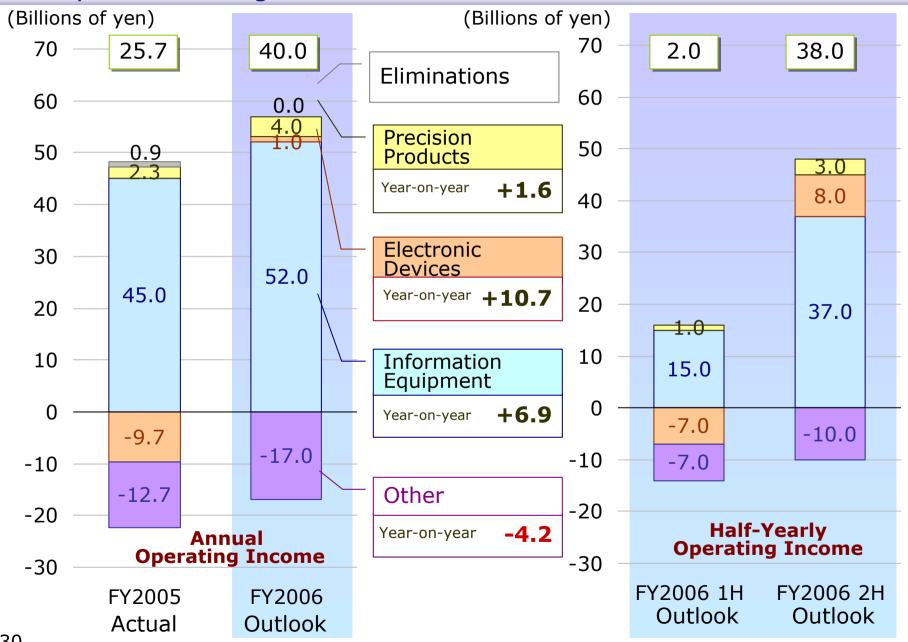




FY 2006 Business Outlook (Operating Income)

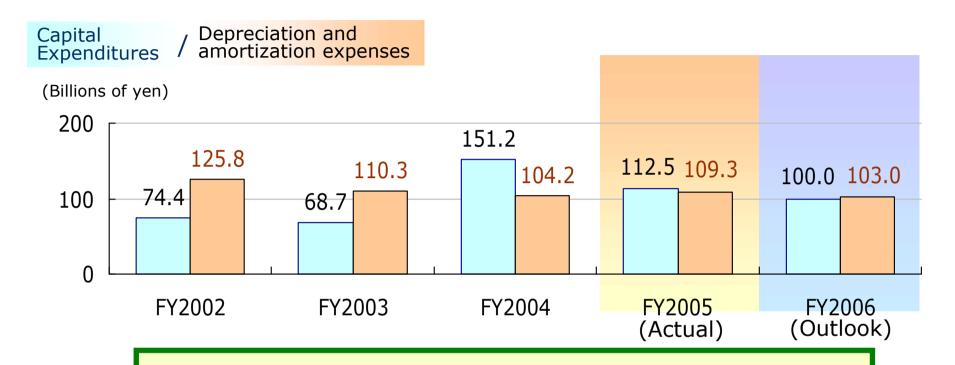


By business segment



Outlook for Capital Expenditure and Depreciation & Amortization Expenses





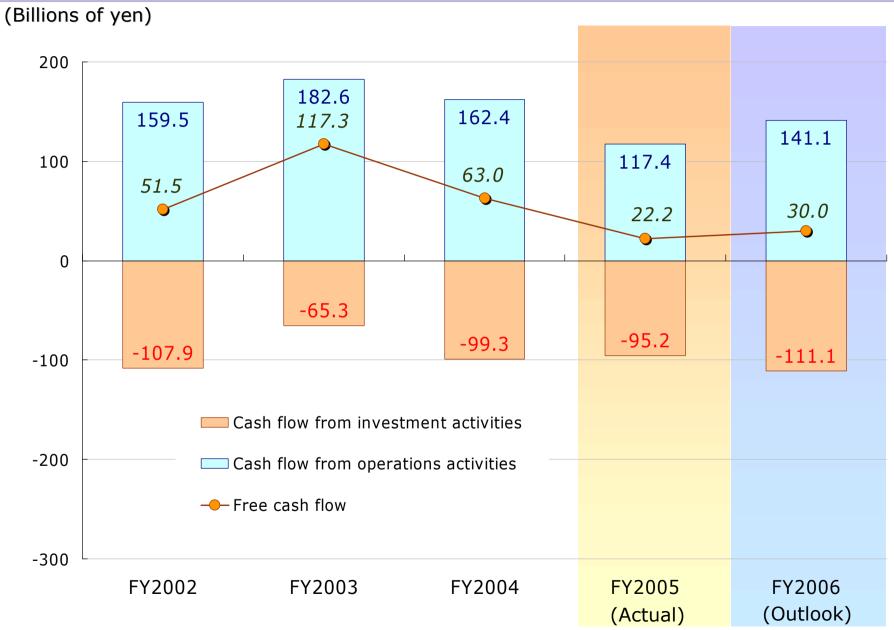
Main Capital Investment Topics

<u>Investment strategy: Focus on strategic investments</u>

- Invest in finished product businesses & new products
- Invest in shift to small amorphous-silicon LCDs
- Invest in quartz business production increases, etc.

Free Cash Flow Outlook





Main Management Indicators



